

# Flatiron District: The Synergies of Real Estate & Coworking Culture Fall 2015



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# What is a BID?

# **Business Improvement Districts: Public-Private Partners**

A Business Improvement District (BID) is a formal organization made up of property owners and commercial tenants who are dedicated to promoting business development and improving an area's quality of life. BIDs deliver supplemental services, such as sanitation and maintenance, public safety and visitor services, marketing and promotional programs, capital improvements, and beautification for the area – all funded by a special assessment paid by property owners within the district.

There are 72 BIDs operating in New York City that invest over \$116 million to serve over 3,100 block faces in all five boroughs. The BID program in New York City is overseen by the NYC Department of Small Business Services.

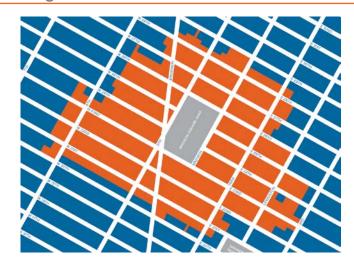
Tenant Attraction & Relocation Support	<ul> <li>BIDs are valuable partners in assisting new companies and their employees to acclimate to their new neighborhood.</li> <li>BIDs can meet with current and potential tenants to provide information about the area and its amenities and advise potential tenants on a variety of neighborhood issues.</li> </ul>					
Information, Insight & Access	<ul> <li>BIDs act as a liaison with community boards and city government on behalf of member businesses and property owners.</li> <li>BIDs are an excellent source for information about an area gleaned from community outreach, research, and surveys.</li> </ul>					
Business Assistance	<ul> <li>BIDs provide continual support for tenants to help them grow and expand.</li> <li>Business events provide access to services and information.</li> <li>Robust marketing programs promote local businesses through a variety of channels and initiatives.</li> </ul>					

# Flatiron 23rd Street Partnership

The Flatiron/23rd Street Partnership Business Improvement District, formed in 2006 by property owners, businesses, residents and others with a stake in the Flatiron District, is a not-for-profit organization with a focus on community improvements and economic development. The BID's mission is to enhance the area's reputation as one of New York's most vital and exciting neighborhoods. This is accomplished by maintaining a clean and safe environment for the district's businesses. residents, and visitors; by spearheading area improvement projects; and by marketing the diverse business and retail options in this vibrant and historic neighborhood. Since then, the neighborhood has seen profound changes for the better.

Assessment Budget: \$2,200,000 Service Area & Constituents:

- > 21st to 28th Streets, 6th Ave. to 3rd Ave.
- 103 block faces
- Over 21,000,000 commercial square feet
- Over 4,500 commercial tenants & 570 ground floor businesses



# Flatiron 23rd Street Partnership

#### **Clean Streets**

The program is the BID's largest—and first—program. Clean Team workers, contracted through Atlantic Maintenance Corporation, service the district seven days a week, keeping it free of litter and graffiti, clearing puddles and snow, and scraping bills and stickers from street furniture. The Clean Team also services and maintains over 200 custom BID and other trash receptacles. Additionally, a specialized crew with power-washing equipment scrubs sidewalks and removes graffiti in areas throughout the district.

#### **Marketing & Communications**

The program includes a website, electronic newsletter, social media, print materials, and sponsorship opportunities. In 2014 as a ".NYC Founder," the BID's website FlatironDistrict.NYC was one of the first sites to launch on .NYC, New York City's Top Level Domain (TLD). The goal of these efforts is to promote and engage local businesses, highlight the district's offerings, and communicate the BID's efforts. The "Discover Flatiron Map" is printed twice annually and 75,000 copies are distributed.

#### **Programming and Events**

The Intersections program includes a speaker series and business forums, as well as cultural events and exhibits highlighting the district. The BID continues to offer a weekly historic walking tour of the Flatiron District, a 90-minute tour beginning Sunday at 11:00 a.m., rain or shine, that is led by professional tour guides. The BID also hosts public programs and events on the Public Plazas during the summer and the holiday season.

#### **Public Improvements**

Established in 2008, the BID's Public Improvement Program has advanced the nonstop revitalization of the area's physical and environmental aesthetic through the ongoing management and maintenance of projects throughout the district. As part of the Streetscape and Beautification plan, the BID maintains district-wide horticultural elements such as hanging baskets, floral tree-pits, and custom tree guards. The adopt-a-mall beautification program along Park Avenue South adds flowers and greenery to a once lifeless thoroughfare. The BID also coordinates the installation of new bike racks, benches, and street trees throughout the district. The Public Plazas at the center of the district are maintained by the BID, and are embellished by lush plantings, bright blue umbrellas, silvertoned tables and chairs, and the BID's Visitor Information Kiosk.

#### **Public Safety**

The BID's Public Safety Officers (PSOs), dressed in blue uniforms with badges and Flatiron patches, continue to be the eyes and ears of the district by patrolling seven days a week and observing and reporting conditions around them. Their duties include distributing vital BID information to local property owners and businesses, monitoring activities and conditions within the district, and acting as ambassadors.

#### Social Services

The BID's Social Service program focuses on homeless outreach through a contract with Urban Pathways. The BID is also a founding member of the East Side Alliance, an effort geared toward fostering communication and accountability among area methadone clinics, law enforcement, and the community.

# Flatiron District Today



## **Flatiron Now: Flatiron District Key Facts**

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# Flatiron 23rd Street Partnership

#### LOCATION

- •Neighbors include: Chelsea to the west, Gramercy and Murray Hill to the east, Herald Square and NoMad to the north, and Union Square to the south
- •Boundaries: 21st to 28th Streets, 3rd to 6th Avenues

#### MAJOR ATTRACTIONS

- •The Flatiron Building
- •Madison Square Park
- Eataly
- •Flatiron Public Plazas

#### **TRANSPORTATION & ACCESS**

- •Five main thoroughfares: 23rd Street, Broadway, 5th Avenue, 6th Avenue, and Park Avenue South
- •Six subway lines, nine bus lines, PATH
- Proximity to Penn Station and Grand Central Terminal

#### **DEMOGRAPHICS\***

- •Residential population of 253,305
- •Median household income of \$109,771
- •Over 752,606 daytime workers

\*1-mile radius

### COMMERCIAL REAL ESTATE

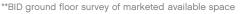
- •Over 200 commercial office buildings
- •Rentable building area of 22.3 million square feet
- •Average asking rent is \$72.59/SF
- •Overall Vacancy Rate of 6.1%
- •Major Commercial Tenants: AppNexus, Credit Suisse, General Assembly, Grey Group, Macmillan, New York Life, Soundcloud (2016), Sony (2016), Tiffany & Co., Tumblr, Yelp

#### **MAJOR INDUSTRIES**

•Technology, new media, creative design, publishing, marketing/ advertising/public relations, insurance, finance, apparel

#### **RETAIL REAL ESTATE**

- •Over 570 ground floor businesses
- •Average asking rent is \$277/SF\*\*
- •Retail vacancy rate is 6.6%\*\*
- •33% national, 67% locally-owned independent businesses
- Major Retailers: Best Buy, Home Depot, Eataly, LEGO, Marimekko, Michaels, Trader Joe's, P.C. Richard & Son





Source: CoStar, Flatiron BID Ground Floor Retail Survey. Note: This is a different methodology than what has been used for past FWTMN reports.

# Broadway: Destination for Interior Design

Broadway has become a major design corridor within the Flatiron District as exciting showrooms and home furnishing stores have opened.

In September of 2015, Porcelanosa, a Spanish retailer specializing in tile, kitchen, and bath products, celebrated the completion of a comprehensive renovation of the former Commodore Criterion building to create its flagship showroom and new US headquarters. The interior of the building was designed by Lord Norman Foster and architects from Foster+Partners.

Also in September, it was confirmed that Connecticut-based furniture chain Ethan Allen had signed a lease for 8,000 square feet at 915 Broadway. The store will be in close proximity to other relative newcomers to the area – Madura and Global Home, which both opened in 2015.



Sources: Real Deal, BID ground floor retail survey

# 23rd Street Public Improvements

In the spring, the City Light distinctive lighting project received official approvals. In Phase I, 61 City Light poles will be implemented in the spring of 2016 along 23rd Street between Third and Sixth Avenues and Broadway between 21st and 28th Streets. Also this year, the BID, along with the Madison Square Park Conservancy, NYC DOT, and other City Agencies, began the multi-year project for the permanent reconstruction of the Flatiron Public Plazas. The public design process will kick off in November 2015.

# New Businesses on 23rd Street

Earlier this year, the BID announced the completion of its NYC EDC project to expand free WiFi access along 23rd Street. This project substantially expanded the BID's existing WiFi network for the Flatiron Public Plazas. In Q3 of 2015, over 150,000 users logged on.

Elevators are being installed at the 6 train subway station at 23rd Street and Park Avenue South. The project, which began in July 2014 and was estimated to take 25 months to complete, is part of the MTA's "Key Station Plan" to make 100 stations fully ADA accessible. Phase I to relocate the staircase was completed this summer. Phase II to install two ADA accessible elevators is underway.



# Foodie Heaven: Dining in the Flatiron District + NoMad

Home to more than 200 restaurants, bars, and quick and casual food establishments, the Flatiron District is without question a dining destination for both New Yorkers and visitors.

18 Dig Inn

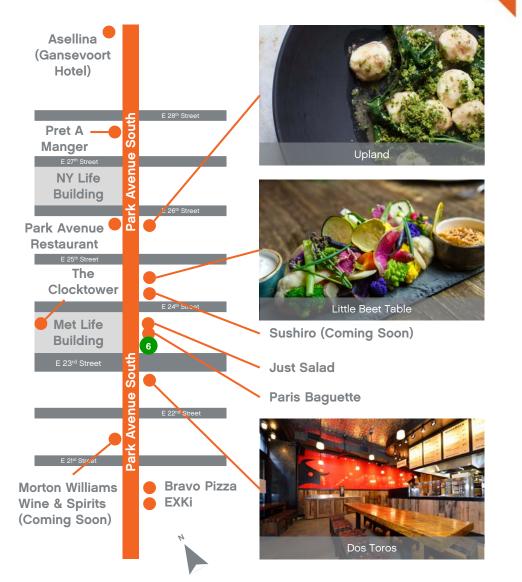
#### New in 2015

- 1 Dee Daa
- 2 Kat & Theo
- 3 Brooklyn Roasting Company
- Oxido 4
- Eataly Nutella 5
- CHOP-SHOP II 6
- 7 Capatosta
- Luke's Lobster 8
- Inday 9
- 10 La Pecora Bianca
- 11 Caffe Bene
- 12 Mexicue
- 13 Black Barn
- 14 John Doe
- 15 EXKi
- **17** Duran Sandwiches
- **19** The Clocktower 20 Panera Bread 21 Dos Toros 22 Paris Baguette 23 Just Salad 24 Al Horno 25 The Green Room **Coming Soon** 26 'Essen 27 by CHLOE. 28 Italienne 29 The Smith 30 Pondicheri 31 Teisui 32 Prime & Wine Kosher Steakhouse 16 Rocco Steakhouse 33 Pret A Manger 34 Sushiro 35 Ziya



## Flatiron Now: Park Avenue South Corridor

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# New Dining Destinations on Park Avenue South

This year, Park Avenue South welcomed many new and exciting food and beverage establishments such as Chef Justin Smillie's Californian inspired restaurant Upland and gluten free creations by Chef Franklin Becker at The Little Beet Table, as well as quick and casual destinations, such as Paris Baguette, Just Salad, and Dos Toros. Four times each year, the Park Avenue Restaurant changes its name, theme/decor, and menu to reflect the season.

In May, Starr Restaurants opened The Clocktower at The New York EDITION; the restaurant is Starr's second in the neighborhood, joined by Upland.

Opening soon on Park Avenue South are Morton Williams Wine & Spirits at 270 Park Avenue South, in close proximity to the existing Morton Williams supermarket, and Sushiro, at 323 Park Avenue South, the first restaurant in the US for Japanese sushi chain Akindo Sushiro.

## **Flatiron Now: Fitness Destinations**

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# Fit-District: Fitness Gyms and Studios in and around Flatiron

#### 1 The Movement Fitness 25 Yoga Union

- 2 SoulCycle 19th Street
- 3 Laughing Lotus
- 4 The Fhitting Room
- 5 Shadowbox
- 6 David Barton Gym
- 7 Peak Performance
- 8 Flywheel
- 9 exhale Flatiron
- 10 NY Personal Trainer
- 11 Tiger Schulmann
- 12 New York Health & Racquet Club
- 13 Uplift Studios
- **14** Gotham Jiu Jitsu
- 15 Bikram Yoga NYC
- 16 Y7 Studio
- 17 World Saido Karate
- 17 Dharma Yoga
- 18 Yoga Shanti
- 19 Studio Anya
- 20 Mile High Run Club
- 21 Body Conceptions
- 22 Crossfit NYC
- 23 Krav Maga
- 24 SoulCycle West 27th 47 Om Factory

S	25	roga Union
	26	Doonya
	27	Kingsway Boxing
	28	Madison Square Club
	29	24 Hour Fitness
	30	Mendez Boxing
	31	JKM Fitness
	32	exhale Gramercy
	33	Barry's Bootcamp
	34	Shockra Dance Studio
	34	Bari Studio
	35	BK Pilates
	36	NYC Shotokan Karate Dojo
	37	Tiger Schulmann
	38	ChaiseFitness
	39	New York Sports Club
	40	Kinespirit
	41	Yoga to the People II
	42	SLT
	43	New York Health &
		Racquet Club
	44	Equinox
	45	The Swan Pilates
	45	Core Pilates NYC
	46	Gramercy Pilates

29 19 28 20 16 37 38 39 44 46 45

# **Fit-District: Fitness Retail Follows Fit Crowd**

With a concentration of gyms and studios, the Flatiron District has been dubbed the "Fit-District," and fitness retailers are following the crowds attending classes in the area. British retail brand Sweaty Betty opened in 2015, and will soon be followed by Lululemon and Tory Sport.

#### **New Fitness Destinations in 2015**

- 1 Y7 Studio
- 2 Shadowbox

#### **Fitness Retail Stores**

- 3 Athleta Flatiron
- 4 New Balance
- 5 Nike Running
- 6 Bandier (pop up)
- 7 Sweaty Betty

#### **Fitness Concierge**

8 SIN Workouts

#### **Coming Soon**

- 9 Lululemon (retail)
- **10** Tory Sport (retail)
- 11 Barry's Bootcamp
- 12 Mile High Run Club



# Hospitality Hub: Hotels in and around Flatiron

With its central location, proximity to historic and cultural sites, and easy access to public transportation, the Flatiron District is a destination for tourists and local visitors alike. In May, The New York EDITION opened with 273 guest rooms following a renovation of the interior of the landmarked 1909 Metropolitan Life Clock Tower. In September, the highly anticipated Virgin Hotel broke ground on the northwest corner of Broadway and 29th Street in the NoMad area. There are currently 3,485 rooms in and around the Flatiron District, with more than 500 rooms in development.

- 1 Wyndham Garden Hotel
- 2 La Semana Hotel
- 3 Comfort Inn
- 4 Flatiron Hotel
- 5 Broadway Plaza Hotel
- 6 The NoMad Hotel
- 7 The Evelyn Hotel
- 8 The MAve
- 9 The Carlton
- 10 Gansevoort
- 11 Hotel Giraffe
- 12 The New York EDITION

- 13 Ace Hotel 14 Holiday Inn
- 15 Hilton
- **16** Four Points by Sheraton
- 17 Hampton Inn
- **18** Marcel at Gramercy
- 19 Park South Hotel
- 20 Martha Washington
- 21 Hotel Roger Williams
- Coming Soon

#### Coming Soon...

- 22 SpringHill Suites Marriott
- 23 George Washington
- 24 Prime Hotel
- 25 Virgin Hotel



# Retail Space by the Numbers...

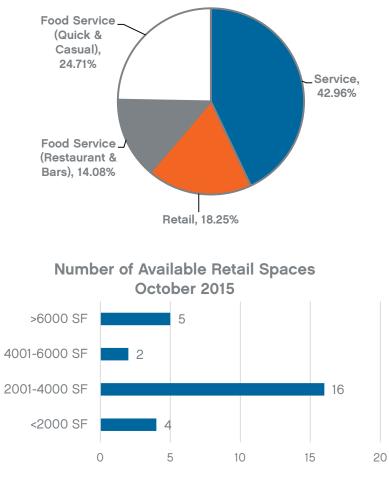
- •27 total available retail spaces at 24 locations
- •136,725 total square feet of available retail space, of which 82,994 square feet are on the ground floor
- •Average asking rent of current available market data is \$277 per square foot

•Retail vacancy rate is 6.6%



#### **Ground Floor Business Composition**

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Number of Available Retail Spaces

Source: Flatiron BID research, based on October 2015 Retail Opportunities Map and May 2015 ground floor retail survey.

Square Feet

# **Commercial Real Estate**

# The Growth of Shared Office Spaces in the Flatiron District

- There are currently 26 coworking and incubator office spaces in and around the Flatiron District, occupying over 680,000 square feet.
- The Flatiron District is one of the fastest growing neighborhoods for coworking in New York City. Since the beginning of 2014, over 340,000 square feet of coworking space have been added to the Flatiron District.
- WeWork is the largest tenant of shared office space in the Flatiron District. Its three locations occupy a combined 226,300 square feet, accounting for about 33% of coworking space in and around the BID.
- Aside from formal coworking and incubator spaces, there are over 100 workspaces available for rent in a wide variety of office environments. Pricing ranges anywhere from \$300 to \$1,200 per desk.





# Shared Office Spaces in and around Flatiron

1	TechSpace- Flatiron*	14	The Yard - Flatiron North
2	Civic Hall*	15	District Cowork NoMad*
3	qLabs	16	WeWork NoMad
4	TurnToTech	17	Grind
5	In Good Company	18	Regus PAS
6	Rise New York	19	500 Start Ups
7	42West24	20	WeWork PAS
8	Select Office Suites	21	Regus MSP
9	AlleyNYC*	22	NeueHouse
10	Studio Guild*	23	Virgo
11	TechSpace - NoMad*	24	Coworkrs
12	Sovvos	25	WeWork Gramercy
13	The Yard - Flatiron	26	Micro Office Solutions/Coalition



## How the Flatiron District Compares

#### **Class A & B Office Vacancy Rate**

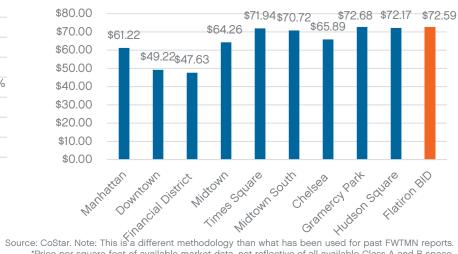
Within the boundaries of the Flatiron BID, there are 22.3 million square feet of rentable space with 1.84 million square feet available for lease. Overall vacancy rate in the Flatiron District decreased from 8.5% in 3Q 2014 to 6.1% in 3Q 2015. This is down from the Flatiron District's 5-year average vacancy rate of 6.7%. The graph below shows how the area compares to Manhattan and other districts.

#### 14.00% 11.60% 11.00% 12.00% 10.00% 10.00% 7.20%7.60% 7.30% 8.00% 6.10% 5.80% 5.60% 6.00% 4.50% 4.00% 2.00% 0.00% Midtown South TIMES SQUARE Hudsonsquare Financial District Granetcy Palt Downtown Midtown Flatiton BID Manhattan Chelses

### **Overall Vacancy Rate for 3Q2015**

#### **Price Per Square Foot\***

Average price per square foot for Class A and B office space in the Flatiron District for 3Q 2015 was \$72.59. The price per square foot of Class A office space was \$73.50 in 3Q 2015. The Class A and B office space price is approximately 3.5% higher than the price per square foot of \$70.07 in 3Q 2014 and 30.7% higher than the price per square foot of \$55.51 in 3Q 2013. The graph below shows the Flatiron District's average rent price per square foot in 3Q 2015 as compared to Manhattan and other districts.



Average Rent PSF for 3Q2015

\*Price per square foot of available market data, not reflective of all available Class A and B space.

# **Notable Building Transactions**

11 Madison Avenue	27-35 West 24th Street
2.3M SF \$2.6 Billion Sold by the Sapir Organization and CIM Group to SL Green Realty Corp.	115,000 SF \$92.5 Million Sold by the Kaufman Organization to MJ Orbach Associates
212 Fifth Avenue	287 Park Avenue South
220,000 SF \$260 Million Sold by Extell to Thor Equities, Madison Equities, and Building and Land Technology	93,300 SF \$128 Million United Charities Building sold by the Community Service Society of New York, Children's Aid Society and New York City Mission Society to Cheerland Investments
24-28 West 25th Street	105 East 24th Street (RESIDENTIAL)
208,384 SF \$210 Million Sold by DivcoWest and Brickman Real Estate to Jowa	43-unit residential building \$25 Million Sold by Martin Riskin to Paul Sohayegh

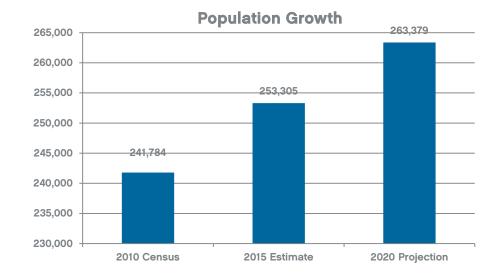


Image: 11 Madison Avenue, Real Estate Weekly

# **Flatiron Residents**

# A Growing Residential Community\*

- In 2015, the estimated population of the Flatiron District is 253,305
- It is projected that by 2020 the population will rise to 263,379, an increase of 3.98%
- In 2015, there are 141,671 households, averaging 1.7 members in size
- Average age is 38.4 years
- Median household income of \$109,711
- Median home value \$873,732
- There are currently over 800 residential units planned or under construction within the Flatiron BID



# **Planned and Active Residential Developments**

#### 212 Fifth Avenue

- Under Construction
  Residential Condos
- 24 Stories; 48 Units
- Architect: Helpern
   Architects
- Developer: Thor Equities, Madison Equities, Building and Land Technology

#### 10 Madison Square West

- Under Construction
- Residential condos with ground floor retail
- 275,000 SF Residential
- 20,000 SF Commercial
- •145 Units
- Developer: The Witkoff Group
- Architect: Goldstein Hill
   & West Architects

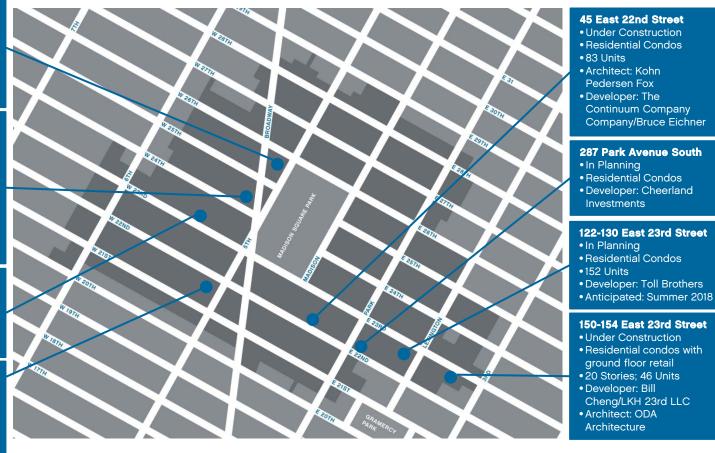
#### 39 West 23rd Street

- In Planning
- Residential condos with around floor retail
- 38 Units
- Anbau Enterprises

#### 7 West 21st Street

- Under Construction
- Rental units
- •17 Stories
- 230 Market Rate Units
- 58 Affordable Units
- Architect: Morris Adjmi
- Developer: Friedland Properties





# **Residential Developments Completed in Last Five Years**

#### 241 Fifth Avenue

- Completed Summer 2013
- Residential condos with Ground Floor Retail
- 60,000 SF Residential
- 5,000 SF Commercial
- 20 Stories, 46 Units
- Developer: Victor Homes

#### The Whitman (21 East 26th Street)

- Completed Winter 2013
   4 Residential condo
- units • Ground floor showroom • Developer: Mitchell
- Holiding

#### One Madison (22 East 23rd Street)

- Completed Summer 2014
- Residential condos with ground floor retail
- 60 Stories, 65 Units
- Developer: Related
   Companies
- Architect: CetraRuddy, BKSK Architects



#### 404 Park Avenue South

- Completed Fall 2014Residential with Ground
- Floor Retail
- •58 Condos
- Developer: Kroonenberg Groep

#### 400 Park Avenue South

- Completed Summer 2015
- Hybrid Residential with Ground Floor Retail
- Rentals: Bottom 22 floors (265 units)
- Condos: Top 18 floors (81 units)
- Developer: Toll Brothers
   <u>& Eq</u>uity Residential
- Architect: Christian de Portzamparc

#### 323 Park Avenue South

- Completed Summer 2014Residential Condos with
- Ground Floor Retail
- 27,000 SF Residential
- 2,000 SF Commercial
- •10 Stories, 17 Units
- Developer: Tessler
- Developmen

# **Getting Around Flatiron**

## **Flatiron Now: Getting Around Flatiron**

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## **Transportation & Access**

With seven subway stations, nine bus lines, and a PATH station, the Flatiron District is easily accessible from all parts of the City and New Jersey.



### Travel Times from Flatiron Building to...



Destination	Automobile	Public Transport	Walking	Cycling
LaGuardia Airport	20 to 23 min.	48 to 51 min.	N/A	N/A
John F. Kennedy Airport	30 to 40 min.	66 to 79 min.	N/A	N/A
Port Authority Bus Terminal	7 to 10 min.	8 to 10 min.	25 to 27 min.	8 min.
Penn Station	4 to 7 min.	10 to 13 min.	16 to 18 min.	6 min.
Grand Central Terminal	6 min.	8 to 10 min.	21 to 23 min.	7 min.

## **Transportation & Access: Subway and Bus Lines**

In 2014, the ridership from the seven local subway stations in and around the Flatiron District was 45.5 million, or 2.60% of New York City's total ridership. Ridership from Flatiron District subway stations increased by 2.24% (+998,572) from 2013 to 2014 as compared to New York City's total subway station ridership increase of 2.56% (+43.7 million). The largest percentage increase in the district was seen at the 28th Street N/R train station with an increase of 7.90%.

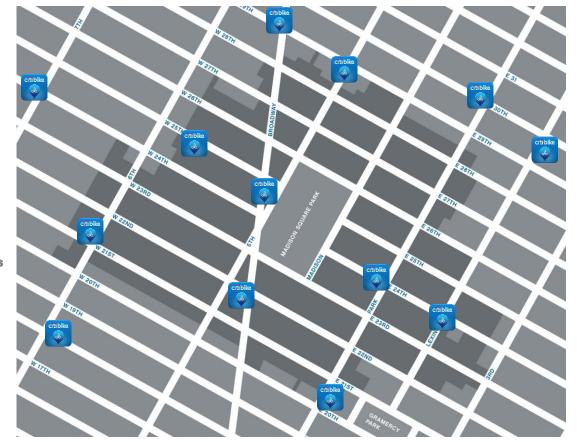
In 2014, the ridership of bus lines that served the Flatiron District was 41.1 million, a decrease of -6.31% (-2.77 million) from 2013 to 2014. In comparison, New York City's total bus ridership was about 667 million, a decrease of 1.60%. The M2 bus line saw the largest percentage decrease of -8.90%. Note that bus ridership numbers on these lines are for the entire route and not specific to ridership exclusively within the Flatiron District.



# **Transportation & Access: NYC Bike Share**

- NYC Bike Share has 13 stations with 502 docking spaces in and around the Flatiron District.
- Since the beginning of 2015, the most active stations within the BID boundaries have been West 21st Street and 6th Avenue, Broadway & East 22nd Street, and Broadway & West 24th Street.
- In the month of August, over 69,000 bike share trips originated from docking spaces in and around the Flatiron District.

Station Name	Number of docks
W 18 St & 6 Ave	46
Broadway & E 22 St	40
W 21 St & 6 Ave	47
Broadway & W 24 St	46
W 24 St & 7 Ave	37
W 25 St & 6 Ave	34
5th Ave & E 29 St	43
Broadway & W 29 St	36
E 24 St & Park Ave S	49
E 20 St & Park Ave	24
Lexington Ave & E 24 St	36
Lexington Ave & E 29 St	29
E 30 St & Park Ave S	35
TOTAL	502



## **Transportation & Access: Taxi Drop-Off**

On a typical weekday in 2014, 9,807 taxis dropped-off 13,730 passengers in the Flatiron District, a 9.0% decrease from 2013. This decrease in yellow cab traffic continues to be attributed to the growth in Green Boro Cabs, which can drop-off but not pick-up trips in the Flatiron District; private services, such as Uber; transit usage; and bike share programs. Morning drop-offs between 8:00 a.m. – 9:00 a.m. are three times higher than in Union Square, and slightly higher than Times Square.



2014 Typical Weekday Taxi Drop-Offs in Area BIDs						
Taxi Counts Flatiron 14th St 34th St Times Square Grand Central						
Total	9,807	4,089	13,846	11,677	24,249	
8:00–9:00 a.m. Peak	713	236	757	651	2,598	
5:00–6:00 p.m. Peak	449	219	721	672	965	

2014 Estimation of Taxi Passenger Drop-Offs in Area BIDs*						
Passenger Counts* Flatiron 14th St 34th St Times Square Grand Central						
Total	13,730	5,725	19,384	16,348	33,949	
8:00–9:00 a.m. Peak	998	330	1,060	911	3,637	
5:00–6:00 p.m. Peak	629	307	1,009	941	1,351	

\* Numbers based on official NYC CEQR conversion factor for Office/Residential (1.40)

Percent Change of Taxi Drop-Offs Between 2013 an	d 2014
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Percent Change	Flatiron	14th St	34th St	Times Square	Grand Central
Total	-9.0%	-0.3%	-0.9%	-5.0%	-7.1%
8:00–9:00 a.m. Peak	-0.6%	-50.3%	-16.1%	-2.5%	-4.5%
5:00–6:00 p.m. Peak	16.9%	42.2%	35.8%	47.4%	2.8%

# **Contact Us**

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